Minutes of the June 17, 2021 WDB Meeting

Members Present

<table>
<thead>
<tr>
<th>Name</th>
<th>Chair</th>
<th>Ed Hidalgo</th>
<th>Althea Salas</th>
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<tbody>
<tr>
<td>Sammy Totah</td>
<td>Phil Blair</td>
<td>Brisa Johnson</td>
<td>Nancy Smith-Taylor</td>
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<td></td>
<td>David Blake</td>
<td>Kevin Johnson</td>
<td>Carmen Summers</td>
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<td></td>
<td>Danene Brown</td>
<td>Carol Kim</td>
<td>Annie Taamilo</td>
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<td></td>
<td>Veronica DelaRosa</td>
<td>Terry Kurtenbach</td>
<td>Carmencita Trapse</td>
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<td>Matt Doyle</td>
<td>Taylor Eubanks</td>
<td>Tom Lemmon</td>
<td>Mimi Rosado</td>
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Members Absent

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<thead>
<tr>
<th>Name</th>
<th>Dennis DuBard</th>
<th>Mike Zucchet</th>
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<tr>
<td>Andy Berg</td>
<td>Christina Bibler</td>
<td>Ricky Shabazz</td>
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Staff Members Present

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<tr>
<th>Name</th>
<th>Position</th>
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<tr>
<td>Peter Callstrom</td>
<td>President &amp; CEO</td>
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<tr>
<td>Andy Hall</td>
<td>Chief Impact Officer</td>
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<tr>
<td>April House</td>
<td>Chief Administrative Officer</td>
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<tr>
<td>Shaina Gross</td>
<td>Vice President of Client Services</td>
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Per Executive Order N-25-20, the requirement to which members of the public shall have the right to observe & offer public comment at the public meeting, consistent with the Brown Act, has been suspended.

All reports, memoranda and letters contained in the agenda or distributed at the meeting shall by this reference become part of the original minutes.

Call to Order

The meeting was called to order by Sammy Totah, at 8:02 a.m. with a quorum.

Non-Agenda Public Comment

None

Action Item
Item 1  Minutes of the April 15, 2021 Meeting

Motion: WDB approves the meeting minutes.
Moved (N. Smith-Taylor), Seconded (K. Johnson), S. Harbour abstained.

Report Items

Item 2  CEO & Staff Update

Peter overviewed new grants totaling $3M+ from Vanguard, the City of San Diego, and EDD. The new grants will be utilized for career coaching, youth employment, and opportunity youth, among other areas.

Item 3  Membership Update

Peter announced Carmencita Trapse’s retirement. She has nominated Jeff Noyes, District Administrator at the DOR, as her replacement. Keith Maddox has relocated, and his replacement is expected to be named by the August WDB meeting. Additionally, Barb Krol has resigned from WDB. Sammy and Peter thanked the members for their service.

Action Items

Item 4  Membership Nomination – Jeff Noyes

Peter overviewed the background and experience of Jeff Noyes. Jeff introduced himself and added that he looks forward to participating on the board.

Motion: WDB approves the membership nomination.
Moved (D. Blake), Seconded (P. Blair), Carried Unanimously

Item 5  FY 21/22 Budget

April overviewed the FY 21/22 budget which was discussed in depth at a special June 2 meeting. The budget includes an 19% increase from FY21. SDWP’s revenue diversification was highlighted. Peter provided context that most workforce development boards are entirely reliant on public dollars. SDWP’s diversified portfolio is very unique in the workforce development space.

Motion: WDB approves the FY 21/22 Budget
Moved (A. Salas), Seconded (P. Blair), Carried Unanimously
Item 6  **Black Opportunity Youth Contract**

Shaina reviewed the results of the RFP and presented the scope of the contract to the board. The evaluation committee recommended YMCA/Paving Great Futures for the $600k contract to serve Black Opportunity Youth aged 16-24.

Motion: WDB approves the contract contingent upon the results of the appeal.

Moved (K. Johnson), Seconded (K. Robinson), Carried Unanimously

Item 7  **Contract Renewal – KRA Corporation**

Shaina presented on the final contract year of KRA’s multi-year contract managing SDWP’s career centers. For the first time, a portion of this contract, $350k will be subject to ‘pay for performance’ rather than cost reimbursement. Key contract outcomes include enrollment, on-the-job training, employment, credential attainment, and measurable skills gain, among others.

Motion: WDB approves the contract.

Moved (M. Doyle), Seconded (R. Vaccari), P. Blair abstained.

Item 8  **Contract Renewal – Access and South Bay Community Services**

Shaina presented the renewal of both of SDWP’s contracts that support foster youth totaling $880K. It is the final option year for both contracts and SDWP will be conducting a new RFP for ongoing services. K. Johnson asked why the cost per person is $1,300 higher with Access than SBCS. Shaina explained that the services provided by Access are more intensive and conducted at San Pasqual Academy. Many participants serviced by SBCS have come from San Pasqual and are referred for continuing services.

Motion: WDB approves the contract.

Moved (M. Rosado), Seconded (R. Vaccari), P. Blair abstained.

Item 9  **RFP Framework Approval – Foster Youth**

Shaina overviewed the recommendation to WDB to authorize SDWP staff to allocate $600,000 of WIOA Youth funds for the RFP in partnership with County HHSA to serve foster youth. County HHSA is the lead in the joint procurement for the Independent Living Skills and WIOA Services to release a planned combined RFP in September/October 2021.

Motion: WDB approves the RFP framework.
Moved (K. Johnson), Seconded (A. Salas), P. Blair abstained.

**Item 10  Contract Renewal – Second Chance**

Shaina reviewed the recommendation to enter the final year of a 3 year contract with Second Chance to provide prison to employment services for 75 individuals at a rate of $7,000 per person. R. Vaccari commented on the great impact of the investment in the reduction of recidivism and asked if SDWP will be pursuing additional funding to expand. Shaina explained we have applied for the new round of funding from the state and to pursue additional funding including impact investment and philanthropic funds.

Motion: WDB approves the contract.

Moved (K. Robinson), Seconded (M. Rosado), Carried Unanimously

**Information Items**

**Item 11  Local Plan Updates**

Daniel provided an overview of the research and data that are driving SDWP’s strategic planning, including the local and regional plans required by the State Board. The vision of SDWP’s economic strategy report and local plan updates is to expand access to jobs that support a middle-class life in San Diego County. Daniel discussed the history of economic mobility and discrimination in San Diego, current challenges, strategies, and SDWP’s priority sectors.

**Item 12  Career Center Operational Vision (2022 – 2025)**

Shaina discussed the goals of SDWP’s career center network and customer experience. A WDB work group has been formed to discuss and determine the future vision of career center services. The RFP to manage SDWP’s career center network will be released in October 2021. The board will award the contract in February 2022.

**Adjournment**

Sammy Totah adjourned the meeting at 9:27 am.