

Minutes of the June 2, 2020 WDB Budget Meeting

Members Present

Sammy Totah, Chair	Shandon Harbour	Sandra Shuda
Andy Berg	Kevin Johnson	Rick Vaccari
Christina Bibler	Keith Maddox	
Phil Blair	Kurling Robinson	
Dennis DuBard	Althea Salas	

Members Absent

Nabil Abu Ghazaleh	Tom Lemmon	Annie Taamilo
David Blake	Mimi Rosado	Carmencita Trapse
Ed Hidalgo	Ricky Shabazz	Mike Zucchet
Barb Krol	Nancy Smith-Taylor	

Per [Executive Order N-25-20](#), the requirement to which members of the public shall have the right to observe & offer public comment at the public meeting, consistent with the Brown Act, has been suspended.

All reports, memoranda and letters contained in the agenda or distributed at the meeting shall by this reference become part of the original minutes.

Records of the meeting's chat box is included after the minutes.

Call to Order

The meeting was called to order by Sammy Totah, at 11:05 a.m.

Non-Agenda Public Comment

None

Information Items

Item 1 FY 21 Budget

P. Callstrom discussed our unique budget/funding structure, the proposed “Relaunching Workforce Act”, and the elements of SDWP’s diverse revenue portfolio that enable us to remain sound. Peter commented that great work is going on. The team and our funded partners are rising to the occasion. We have pivoted quickly to online and new services and initiatives already, including High Road Kitchens - helping restaurants to relaunch and reemploy workers.

Our budget is stable - however, there may be cuts ahead in some areas or our work, but opportunity in others. We expect a very fluid and dynamic year ahead. We may have to roll back or pause certain initiatives, but that isn’t an indication of lack of support, but rather funding priorities that are out of our control.

We continue to aggressively seek out new funds. Diversity of funds is our strength and part of what separates us from our workforce peers around the country.

Overall, we are well poised for the year ahead, and beyond. Our business model is sound and the need for our services will only increase as our economy recovers.

Peter then introduced April (COO), who joined in early April, and has already been making a very positive difference.

April House explained the budget. Overall, we are expecting an 11% overall decrease in funding which is primarily due to cessation of a State/County-funded ‘Expanded Subsidized Employment’ program that was zeroed out in the State budget. SDWP’s adjustments to maintain direct program impact and support. SDWP will accomplish this through 14% salary savings and the elimination of merit increases in FY 21.

Item 2 Revenue Strategy & Outlook

R. Vaccari, Audit Committee Chair, commented on the thorough work of the SDWP team in preparing the budget and briefing he and Sammy previously for additional input.

A. Hall discussed FY21 funding diversification and our approach. Currently we have \$13M in submitted grants pending. P. Callstrom noted that this is very unique amongst workforce boards. Many rely on formula funds and don’t seek private sector or philanthropic funds. A. Hall discussed the CalFresh E&T program—a large and relatively untapped opportunity for SDWP to grow in

customers and funds. Currently CalFresh E&T is 5% of SDWP's budget (\$1.5M), with the goal to increase by \$3M by the end of the calendar year.

Adjournment

Sammy Totah adjourned the meeting at 12:28 pm

- 10:50:47** **From Workforce Partnership:** Hi Everyone - here is the link to the agenda:
<https://workforce.org/wp-content/uploads/2020/05/06-02-2020-Agenda.pdf>
- 11:04:47** **From Andy Berg to All panelists:** I can't get the phone call-in to work, so I will just listen in.
- 11:04:57** **From Workforce Partnership:** ok, no problem Andy
- 11:05:06** **From Workforce Partnership to All panelists:** Andy you can always chat us if you have questions
- 11:07:32** **From Workforce Partnership to All panelists:** Reminder for participants to mute yourself if not speaking.
- 11:07:50** **From Workforce Partnership to All panelists:** You're welcome to maintain your camera and be visible, and unmute when you would like to participate. Thank you :)
- 11:08:22** **From Sandra.Shuda to Workforce Partnership:** Yes
- 11:20:04** **From Christina Bibler:** Is the rent savings of the new location realized in FY20 - Fy21 or was it already accounted for?
- 11:20:37** **From Christina Bibler:** Ok thanks
- 11:38:35** **From Andy Berg to All panelists:** How much did we get in grants FY19?
- 11:44:05** **From Brooke to All panelists:** National Skills Coalition - <https://nationalskillscoalition.org/>
- 11:45:43** **From Hello Fokcus to All panelists:** thank you Brooke for the link!
- 11:46:14** **From Brooke to All panelists:** Policy agenda lead by National Skills Coalition for the 19/20 year <https://www.skillsforca.org/publications> Refreshed policy agenda for 20/21 year starting this July is being developed now
- 11:48:14** **From Sandra.Shuda to All panelists:** Congrat's on the \$1.5m
- 11:50:47** **From San Diego Workforce Partnership to All panelists :**
https://cwdb.ca.gov/wp-content/uploads/sites/43/2020/06/SB1-Web-Award-Announcement_ACCESSIBLE.pdf
- 11:56:22** **From Christina Bibler:** I have to get ready for another meeting at noon. Thank you for the education and update. Very helpful!
- 11:56:44** **From Tiffany Harrison to All panelist:** Can you repeat who you are partnering with on CRA activities?
- 12:03:45** **From Dennis DuBard to All panelists:** The state is clearly struggling with the budget based on covid-19. I have seen a few budget trailer bills, but have not specifically seen cuts in programs that support us...any concerns?

- 12:04:28** **From Shandon Harbour to All panelists:** can the individual be from out of the SD county on cal fresh or only SD county? Thinking about some folks in LA county. Thanks. Shandon
- 12:05:50** **From Shandon Harbour to All panelists:** Thank you.
- 12:06:54** **From Dennis DuBard to All panelists:** Thanks for the discussion today, very helpful. Nice job!
- 12:13:17** **From Brooke to Workforce Partnership:** you can check out the bot at <https://workforce.org/>
- 12:13:36** **From Brooke to Workforce Partnership:** it will say Let's Chat in the bottom right corner
- 12:14:04** **From Workforce Partnership:** Other resources, we created an on demand Training Video library here: <https://workforce.org/ondemand>
- 12:14:22** **From Workforce Partnership:** Also our online career portal: workforce.org/portal
- 12:14:53** **From Workforce Partnership:** We also switched to DocuSign for online enrollments and processing contracts with businesses to keep programming going for jobseekers and business customers
- 12:15:58** **From Brooke to Workforce Partnership:** We were very grateful to a grant from the Lumina Foundation which made the bot, online enrollments, and even purchasing computers for youth who don't have machines, possible
- 12:21:32** **From Brooke to Workforce Partnership:** For any who haven't seen it, we are closely tracking impact by industry - <https://workforce.org/layoffnotices>
- 12:21:56** **From Workforce Partnership:** i agree Phil. Thanks for that.
- 12:26:18** **From Brooke to Workforce Partnership:** For more info on job quality - our methodology and indicators - see here <https://workforce.org/jobquality/>