





Sample occupations How much will I earn per hour? What level of education is **Entry level** Mid-career **Experienced** expected by employers? 50th percentile 10th percentile 90th percentile The Doers | People who enjoy Aircraft Mechanics and Service Technicians diagnose, adjust, \$31 working outdoors and have athletic repair or overhaul aircraft engines and assemblies. or mechanical abilities Realistic The Thinkers | People who use Industrial Engineers design, develop, test and evaluate ways to \$66 \$45 investigative and analytics skills to manage industrial production processes. gather facts Investigative **The Creators** | People who prefer to **Commercial and Industrial Designers** combine artistic talent with \$66 \$17 work in creative, unstructured settings research on product use, marketing and materials to create the most and use their artistic abilities functional and appealing product design. **Artistic** The Helpers | People who enjoy **Customer Service Representatives** interact with customers to working with others provide solutions to questions and problems they may have. Social **First-Line Supervisors of Production and Operating Workers** The Persuaders | People who like \$32 \$52 \$19 supervise and coordinate the activities of production workers, such as to lead and influence others to work inspectors, precision workers and machine setters. towards organization goals Enterprising The Organizers | People who enjoy **Statisticians** develop and apply mathematical or statistical theory to \$53 working with data, keeping organized, understanding the world's most interesting and challenging questions. and using their numerical abilities Conventional Bachelor's degree Associate degree or certificate Doctoral degree Master's or professional degree High school diploma or less

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Educational levels are typical but not meant to mean they are the minimum requirement.