

PROFIT ANALYSIS WORKSHEET

Proposer/Contractor Name: _____

Program Year: _____

29 CFR 95.44 (C) Requirements	Analysis
<p>1. Subrecipient's effort measured by the complexity of the work to be performed. <i>[Established or new program/s to implement, population to serve, complexity of program regulations, need for new policies and procedures, management of comprehensive or satellite One-Stop facility, One-Stop co-location requirements, services to provide]</i></p>	
<p>2. Amount of subcontracting (if approved under the contract terms). <i>[Complexity and oversight of subcontract, size of subcontract]</i></p>	

29 CFR 95.44 (C) Requirements	Analysis
<p>3. Subrecipient's cost risk (risk borne by the contractor). <i>[Difficulty to serve population, program outreach challenges, existing economic situation and employment opportunities in the area, responsibility for subcontractor's performance goals]</i></p>	
<p>4. Subrecipient's investment and independent development. <i>[Facilities and equipment not fully reimbursed, lease agreement, hiring and training personnel, ability to finance operations before reimbursements owner's compensation]</i></p>	

29 CFR 95.44 (C) Requirements	Analysis
<p>5. Quality of Subrecipient's record of past performance including cost control and past accomplishments. <i>[Delivery of program services, achievement of performance goals including enrollments, submission of deliverables, maintenance of administrative resources, integrity of fiscal systems and controls, customer satisfaction]</i></p>	
<p>6. Industry Profit rates in the surrounding geographical Area of Similar Work. <i>[Range of profit for similar organizations]</i></p>	
<p>7. Additional factors as needed.</p>	

