

## **Item #1: Minutes of the January 24, 2019 WDB Executive Committee**

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### **Members Present**

Phil Blair, Chair  
Jamie Latiano Jacobs, Secretary/Treasurer  
Omar Passons  
Ky Lewis  
Annie Taamilo

### **Staff Present**

Andy Hall, COO  
Andrew Picard, VP of Operations  
Brooke Valle, VP of Strategy  
Laura Kohn, Director of Marketing/Communications & CLIMB  
Peter Callstrom, CEO  
Reilly Hurley, Governance Coordinator

**Location:** 9246 Lightwave Avenue, Suite 210, San Diego CA 92123

All reports, memoranda and letters contained in the agenda or distributed at the meeting shall by this reference become part of the original minutes.

The meeting was called to order by Phil Blair at 8:05 a.m. with a quorum.

\*Please note that Annie Taamilo arrived after votes were taken on motions and did not participate in voting.

### **Non-Agenda Public Comment**

None

### **Action Items**

#### **1-1/24/2019 - Item 1 Minutes of the November 5, 2018 Executive Committee Meeting**

Motion to approve the minutes:

*Moved (Passons), Seconded (Jacobs), Carried unanimously\**

#### **2-1/24/2019 - Item 2 New Member Nominations**

The committee discussed the applicants' qualifications and interest.

Motion to recommend the WDB consider the nominations of Sean Karafin, Pamela Murray and Keith Maddox. Chair noted that he and CEO have not yet met with Murray, but the expectation is that the meeting will go well.

*Moved (Lewis), Seconded (Jacobs), Carried unanimously\**

## Information Items

*3-1/24/2019 - Item 3*

### **Income Share Agreements Update**

Andy Hall, COO provided updates on SDWP's ISA initiative, detailing the award of a major grant from the Strada Education Network, as well as the several other fundraising efforts in progress that would augment the initial grant. A. Hall related that the Jain Family Institute has been engaged to advise on the structure of the ISA program and perform due diligence on financial models and contractors. A. Hall and L. Kohn also outlined SDWP's strategy for the publicity surrounding the initiative.

The Executive Committee offered feedback, discussing the potential for SDWP to become a national thought leader and consultant on the ISA model. The committee and staff also discussed the process of enrolling program participants and structuring partnerships with employers in the IT industry, as well as the risks involved in ISA contracts.

*4-1/24/2019 - Item 4*

### **Regional Planning Update**

Brooke Valle provided an update on regional planning efforts in the Southern Border Region (SBR), discussing major planning and research efforts and new funding for the Reentry Works program, as well as updates to local priority sectors. B. Valle and Andrew Picard discussed the local public comment process for both the draft regional plan and draft Prison to Employment plan and the timeline for presentation to the board for approval.

*5-1/24/2019 - Item 5*

### **Agenda Review – February 21, 2019 WDB Meeting**

The committee discussed how the cost savings from the new office lease will impact SDWP over the next 15 years. The committee recommended tracking the concrete impact of these cost savings in terms of increased ability to provide services or upgrade infrastructure.

The committee reviewed the planned February 21 agenda and approved a pre-meeting presentation by Saru Jayaraman, President of ROC United.

### **Adjournment**

The meeting was adjourned at 9:29 am.

### **Next Meeting**

April 5, 2019 at 11:30 am.