Consortium Policy Board Agenda

Date: Friday, March 01, 2019
Time: 1:00pm
Place: San Diego City Council Chambers - 202 C Street, 12th Floor.

Welcome

- Non-agenda public comment.

ACTION

Item 1: 2019 Policy Board chair and vice chair selection
Item 2: Minutes of the 12/14/18 Meeting
Item 3: Workforce Development Board Appointments
Item 4: Regional Plan (Andy Hall, COO)
Item 5: FY 2019 Budget Modification (Andy Hall, COO)
Item 6: Contract Amendment – C2C Live Well Internship
Item 7: Contract Amendment – Rapid Rehousing Employment Pilot

Info (no action needed)

Item 8: Program Performance Dashboard
Item 9: Connect2Careers 2018 Impact Report and 2019 Plan
Item 10: CEO / Staff Update

Next meeting: April 26, 2019

Adjournment

PUBLIC COMMENT: Members of the public may address the Board on issues on this agenda (three minutes per subject) and/or other items within the Board’s scope. To speak, submit a “Request to Speak” form prior to the meeting. The SDWP will provide accommodations to persons who require assistance. Questions: (619) 228-2900.
Common Abbreviations and Acronyms

ADA – Americans with Disabilities Act
AJCC – America’s Job Centers of California (Career Centers)
CWDB – California Workforce Development Board
EDC – Economic Development Council or Corporation
EDD – Economic Development Department
ETPL – Eligible Training Provider List
ICT – Information Communication Technology
ISA – Income Share Agreement
RPU – Regional Planning Unit
SBR – Southern Border Region
WDB – Workforce Development Board
WIOA – Workforce Innovation and Opportunity Act
**Item #1: 2019 Policy Board Chair and Vice Chair Selection**

**ACTION ITEM – VOTE REQUIRED**

That the Policy Board members select a Chair representing the City of San Diego City Council and a Vice Chair representing the County of San Diego Board of Supervisors for the 2019 session.

**Background**

Per the Joint Powers Agreement (JPA) that outlines the roles and governance of the Policy Board, the chair of the Policy Board rotates between a member representing the County of San Diego’s Board of Supervisors and a member representing the City of San Diego City Council.

In 2018, County Board of Supervisor Kristin Gaspar chaired the board and City Councilmember Barbara Bry served as Vice Chair.
Item #2: Minutes of the 12.14.2018 Meeting

ACTION ITEM – VOTE REQUIRED

Members Present
Kristin Gaspar, Chairwoman, San Diego County Board of Supervisors, District 3 (Chair)
Ron Roberts, San Diego County Supervisor, District 4
Jacob Richards, Board Member, United Way of San Diego County

Members Absent
Barbara Bry, Council President Pro Tem, City of San Diego, District 1 (Vice Chair)
Scott Sherman, Councilmember, City of San Diego, District 7

Legal Counsel Present
Daphne Skogen, Legal Counsel, City of San Diego
David Smith, Legal Counsel, County of San Diego

Location: County Administration Center

All reports, memoranda and letters contained in the agenda or distributed at the meeting shall by this reference become part of the original minutes.

The meeting was called to order by Supervisor Gaspar at 1:05 pm, with a quorum.

Non-Agenda Public Comment
None

Action Items

1-12/14/2018 - Item 1 Minutes of the October 26, 2018 Meeting
Policy Board approves the meeting minutes.

Moved (J. Richards), Seconded (R. Roberts),

2-12/14/2018 - Item 2 WDB Membership – Appointments and Updates
Policy Board approves the recommendation of the WDB and appoints the nominees to join the WDB.

Moved, (J. Richards), Seconded (R. Roberts), Carried unanimously

Peter Callstrom reported that Nick Macchione, Director of the San Diego County HHSA has resigned from the WDB. Omar Passons will fill Mr. Macchione’s seat.

3-12/14/2018 - Item 3 United Way Alternate Appointment
Policy Board appoints Nancy Sasaki, President and CEO of United Way of San Diego County as the United Way Alternate.

Moved, (K. Gaspar), Seconded (R. Roberts), Carried unanimously
South Metro Career Center Lease Renewal Approval

Andy Hall, COO reviewed the lease terms including an estimated savings of $100,000 over the course of the lease when compared to a standard rate increase schedule. A. Hall also highlighted the inclusion of flexible exit terms.

Motion: The Policy Board accepts the recommendation of the WDB and approves the five-year lease extension for the South Metro Career Center located at 4389 Imperial Avenue.

Moved, (J. Richards), Seconded (R. Roberts), Carried unanimously

Information Items

Contracted Program Providers Performance Dashboard

A. Hall reviewed the program performance dashboard.

Regional Planning Update

Brooke Valle, VP of Strategy presented on the regional planning process for the Southern Border Region (SBR). Valle discussed how the themes of job quality, 2-gen solutions, outcomes-based funding, inclusive business growth and population-specific interventions will be incorporated. The plan will undergo a public comment period with a final version presented to the WDB in February 2019.

CEO and Staff Update

A. Hall, presented an update on key operational improvements that have been made over the past several years; governance structure diversification of funding, unrestricted funds, IT upgrades, data sharing agreements, and a new lease for headquarters.

P. Callstrom discussed the release of the 2018 annual report, the Workforce Frontiers Symposium. Callstrom acknowledged Supervisor Roberts for his service to SDWP over many years.

The meeting was adjourned at 1:25 pm.

Next meeting: Friday, March 1, 2019.
Item #3: Workforce Development Board Member Appointments

**ACTION ITEM – VOTE REQUIRED**

**RECOMMENDATION:** Appoint Pam Murray, Sean Karafin, and Keith Maddox to join the WDB.

**Background**

The Policy Board appoints members to the workforce development board. At the February 21, 2019 WDB meeting, the following were recommended for appointment by the WDB.

**Pamela Murray** - District Manager
Banana Republic/Gap Inc.

“I have been in retail for over 21 years, recently having spent nearly 15 years with Gap Inc. at Banana Republic. Prior to my time with Gap Inc./BR I was in financial services. I received a BS in finance, real estate and contract law from Cal Poly. I am married and have an amazing 6-year-old son. In my spare time I enjoy cooking, baking and spending time with family and friends.”

**Sean Karafin** - Vice President of Economic Research
San Diego Regional Chamber of Commerce

Sean oversees the Chamber’s advocacy and leads various policy committees and roundtables. Sean regularly testifies publicly on behalf of the Chamber on issues related to housing, climate action strategies and small business advocacy. Through the “Regional Jobs Strategy”, Sean has worked with organizations from across the region to direct the attention of the business and civic community. Subsequent research released following the release of the Regional Jobs Strategy include the “Housing Scorecard” and “Veteran Employment in San Diego” among others.

Since joining the Chamber staff in early 2015 his commentary has appeared in numerous media outlets including KPBS, San Diego Union-Tribune, and Voice of San Diego.

Before joining the Chamber, Sean served in multiple roles at the San Diego County Taxpayers Association, directing numerous policy and research efforts in the areas of taxation, efficient use of public resources, and good governance.

Previously, Sean held positions at Applied Development Economics in the San Francisco Bay Area, and BW Research Partnership in North San Diego County. In these roles, Sean worked with numerous municipalities to make economic and fiscal policy with research.

A San Diego native, he received a bachelor’s degree from San Diego State University in Economics and a master’s degree in Economics from the University of California at Santa Barbara. Sean resides in the San Diego community of North Park with his wife and young family.
Keith Maddox - Executive Secretary Treasurer,
San Diego and Imperial Counties Regional Labor Council (AFL-CIO affiliate)

Keith Maddox is a native Southerner, growing up in Alabama. He has spent his life fighting for the rights of workers across the US. He followed in the footsteps of his father and grandfather by becoming a third-generation member of the Machinist Union (IAM). He joined the IAM in 1979 while working at the Miller Brewery in Albany, Georgia.

Keith retired from the National AFL-CIO in June 2017 as the Director of Affiliate and Federation Outreach. He has served in a number of positions while at the AFL-CIO, including National Field Director. These positions included oversight and program coordination of the AFL-CIO’s State Federations, along with the 500 Local Labor Councils.

Keith was elected Executive Secretary Treasurer of the San Diego and Imperial Counties Labor Council in June 2018, after serving as the Trustee from May 2017-June 2018. In this capacity, he runs the day to day operations of an organization with 135 Affiliated Unions representing over 200,000 working families in San Diego and Imperial Counties.

Over the past 31 years, Keith has also worked on the staff of 4 National Unions—SEIU-Southern Regional Director; Teamsters-National Organizer; IAM-District Organizer; and the AFL-CIO Industrial Union Department-Regional Organizing Coordinator.

Keith currently serves as the Chief Officer & chairs the 35 – member Executive Board of the Labor Council. He serves on the Board of Directors at the United Way of San Diego, and at LEAD San Diego. He also serves as a member of the Inclusionary Housing sub-committee, chaired by San Diego Council President Georgette Gomez.
Executive Committee - WDB

Workforce Development Board - WDB (30 members)

Community | Collaboration | Careers

We empower job seekers to meet the current and future workforce needs of employers in San Diego County
Item #4: Regional Plan Approval

ACTION ITEM – VOTE REQUIRED

RECOMMENDATION: The Policy Board approve the recommendation from the Workforce Development Board to approve the regional and local plans, as required by the state, for submission to the California State Workforce Board.

Background

The California Workforce Development Board has divided the state of California into fourteen regional planning units and requires each of these units to maintain a regional and local plan which outlines their approach to serving business and job seekers. San Diego is part of the Southern Border Region (SBR) planning unit which is comprised of Imperial and San Diego county workforce development boards, along with a range of partners including the community college system, adult education, economic development and the business community.

A.) Process
Regional and local plans are required to be updated periodically and must be approved by the local workforce boards. October 2018 marked the beginning of the latest refresh cycle and the revised plan is due to the state board in March 2019. Plan refresh is based on set of state requirements and input was collected through a series of discussions with strategic partners and public meetings. A draft of the plans refresh was also made available to the public for a 30-day comment period.

B.) Plan Summary
There are two separate plan documents, one for the regional and one for the local plan. Each document includes three main components:

- our five strategic pillars
- our priority sectors
- an overview of ongoing or planned population-specific work in our region

Strategic Pillars
San Diego and Imperial Counties have a shared vision for our work which is to foster economic mobility for our citizens and vibrant growth for our businesses. To achieve this, we established five pillars which will cut across all of our work, regardless of the population served, program launched, or partnerships established. Specifically, these include:
Priority Sector Refresh
While our work is driven philosophically by our five focus areas, our efforts are tactically focused on supporting the greatest employment needs in the region. This requires regularly refreshing our priority sectors and priority occupations based on changes in economic conditions and labor market data. The SBR research team identified the current priority occupations for each county—occupations that have high and growing numbers of jobs and pay at least a self-sufficient wage at the entry level. While these priority jobs can be found throughout the economy, they are highly concentrated in four priority sectors that are shared between the two counties in our region. These sectors include Education & Human Development, Health Care, Public Administration, and Energy, Construction & Utilities.

In addition to our four regional priority sectors, the SBR research team also identified three local priority sectors that recognize the unique economic drivers of each local area. In San Diego County these sectors are Advanced Manufacturing, Life Sciences R&D, and ICT & Digital Media. In Imperial County, these sectors are Retail, Leisure & Hospitality, Agriculture, and Advanced Transportation & Logistics.

We will develop a set of research collateral to be used by career centers, partner organization and educators to raise awareness in the community about the opportunities available in the regional labor market. The sector lens will also be particularly useful when engaging groups of businesses and will inform business services strategies.

Population Specific Work
The regional plan refresh is primarily reentry-focused to capture work that will be done under the Prison to Employment (P2E) initiative. While San Diego has been operating successful justice-involved strategies under our nationally recognized “Reentry Works” model, the P2E funding will allow this work to be expanded to serve more of the justice-involved population. Under this plan we are focused on:

- Maximizing reentry investments by co-funding with partners
- Providing evidence-based service delivery
- Facilitating integration and co-enrollment between AJCC and WIOA providers
- Expanding flexible, population-specific earn and learn models that lead to quality jobs
- Implementing outcomes based contracting models
The regional plan also captures the importance of leveraging the multi-craft core curriculum for pre-apprenticeship to help connect workers with high quality jobs in the trades.

The local plan refresh focuses on stronger partnerships to serve non-custodial parents, English language learners, refugees, and immigrants through programs such as Calfresh and Competitive Integrated Employment (CIE). This includes:

- Collaboration with Department of Child Support Service for co-enrollment of clients and provision of wrap around services
- Continuation of the Work Well Committee which focuses on employment strategies, business management, data collection and outcome strategies
- Provision of culturally and linguistically accessible, community-based navigators who can serve as a “bridge” between the clients that walk in their doors – immigrants with limited English proficiency – and the resource available through the Career Centers
- Opportunities to build off the Strategic Plan for Immigrant and Refugee Integration launched in February by Welcoming San Diego and the Mayor’s office
- Expanding the application of the evidence-based Individual Placement and Support (IPS) model to help those living with disabilities achieve steady, meaningful employment in mainstream competitive jobs, either part-time or full-time

**Full Plan**

To view the full plans, please see the following:

- [Regional Plan](#)
- [Local Plan](#)
Item #5: FY 2019 Budget Modification Approval

**ACTION ITEM – VOTE REQUIRED**

**RECOMMENDATION:** Approve the revised budget as recommended by the WDB.

**FY19 REVENUE**
Revenue is planned at $31.7M, 7.2% ($2.1M) higher than the $29.5M FY19 preliminary budget approved by the BOD and Policy Board June 14, 2018.

**Figure 1: FY 2019 June Prelim Budget vs. February Modification**

<table>
<thead>
<tr>
<th>(Thousands)</th>
<th>FY19 Feb Mod</th>
<th>FY19 Jun</th>
<th>Difference</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>WIOA Formula Funds*</td>
<td>21,171</td>
<td>19,897</td>
<td>1,274</td>
<td>6.4%</td>
</tr>
<tr>
<td>Public Grants</td>
<td>8,929</td>
<td>8,262</td>
<td>667</td>
<td>8.1%</td>
</tr>
<tr>
<td>Private Grants</td>
<td>1,610</td>
<td>1,417</td>
<td>193</td>
<td>13.6%</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>31,710</strong></td>
<td><strong>29,576</strong></td>
<td><strong>2,134</strong></td>
<td><strong>7.2%</strong></td>
</tr>
</tbody>
</table>

*Workforce Innovation & Opportunity Act (WIOA) formula funds include Adult, Dislocated Worker, Youth, and Rapid Response federal job training funds SDWP receives each year because we serve as the local WDB for San Diego County.

**Figure 2: Eight Year Revenue Source History**

**SDWP REVENUE BY FUNDING SOURCE**
**FY19 EXPENSES**

SDWP categorizes expenses in three categories:

**Central Operations:** Includes executive, operations, procurement, compliance, accounting, finance, facilities, information services, and admin support. An 8.5% ($0.19M) increase in spending is budgeted, consistent with SD Workforce’s federally approved indirect cost rate.

**Direct Program Support:** SDWP staff and other related expenses that directly support specific grant programs and/or functions, including the Adult Programs Team, Youth Programs Team, program-specific compliance, businesses Services team, event planning and communications, and IT support directly related to a given program.

**Programs & Contracts:** Services provided to program participants through contracted providers, including training funds and supportive services, direct service staff (the America’s Job Centers of CA, WIOA Youth Contracts, etc.).

### Figure 3: FY 19 Planned Expense Categories

<table>
<thead>
<tr>
<th>(Thousands)</th>
<th>FY19 Feb Mod</th>
<th>FY19 Jun</th>
<th>Difference</th>
<th>% Difference</th>
</tr>
</thead>
<tbody>
<tr>
<td>Central Operations</td>
<td>2,484</td>
<td>2,290</td>
<td>194</td>
<td>8.5%</td>
</tr>
<tr>
<td>Direct Program Support</td>
<td>6,467</td>
<td>5,843</td>
<td>624</td>
<td>10.7%</td>
</tr>
<tr>
<td>Programs &amp; Contracts</td>
<td>22,759</td>
<td>21,443</td>
<td>1,316</td>
<td>6.1%</td>
</tr>
<tr>
<td>Total</td>
<td>31,710</td>
<td>29,576</td>
<td>2,134</td>
<td>7.2%</td>
</tr>
</tbody>
</table>

**NOTES & LOOKING AHEAD**

- Beginning next FY (July 2019) SD Workforce expects to realize **$300,000** in savings from corporate HQ move. These savings will be found in central operations and can be reinvested in org-wide infrastructure and/or reinvested in programs. No notable cost savings realized in this budget modification.

- Compared to the budget passed in June 2018, this budget modification allocates an additional **$875,000** for training dollars directly for on-the-job and classroom training for participants. This brings the FY19 total training budget to **$4.1M**, compared to **$3.1M** in FY18.

- This budget does not account for grants in process or a **$500,000** private grant secured from an individual donor or a $450,000 grant secured from corporate foundation. To date, we have raised **$2.15M** of private funds toward our $5M goal for the Income Share Agreement (ISA) fund.

- Audited financial statements and 990 Tax Return for FY 2018 will be brought forward by the audit committee at the June 2019 board meeting.
Item #6: Contract Amendment – C2C Live Well Internship Program

**ACTION ITEM – VOTE REQUIRED**

**RECOMMENDATION:** Approve the contract for Access, Inc. to provide case management services for 75 youth in the CONNECT2Careers (C2C) Live Well Internship program in southeastern San Diego for a total of $120,500.

**BACKGROUND**

*C2C Live Well Internship Program — Southeastern San Diego*

SDWP is partnering with the County HHSA to design a program that expands the County’s existing summer internship program with a focus on creating a local talent pipeline for the County’s upcoming Southeastern San Diego Live Well Center. This program is known as the “C2C Live Well Internship Program.”

In January 2019, the County of San Diego modified its agreement with SDWP for C2C that included an additional $280,002 for calendar year 2019 (CY19), $250,000 of which is allocated for the operation of this program. The program will provide 75 youth with paid training during the months of May and June 2019, followed by 50 paid internships within the County departments during the months of July and August 2019.

*Request for Bids for Case Management Services*

SDWP released a Request for Bids (RFB) for case management services for youth in the program for CY19. Access, Inc. was awarded the contract for case management services for $100,500 on a cost-reimbursement basis. Work readiness training for the youth will be provided directly by SDWP.

*Performance Payments*

In addition to the reimbursement of costs directly related to program delivery, SDWP is assigning performance payments for hitting each measure in the contract. If the provider successfully attains all program goals, the total expenditure to the subrecipient for CY19 would be $120,500. The following performance payments are proposed:

<table>
<thead>
<tr>
<th>Metric</th>
<th>Payment</th>
<th>Max Units</th>
<th>Line Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Training completion, per youth</td>
<td>$100</td>
<td>75</td>
<td>$7,500</td>
</tr>
<tr>
<td>Internship completion, per youth</td>
<td>$250</td>
<td>50</td>
<td>$12,500</td>
</tr>
<tr>
<td><strong>Total possible</strong></td>
<td></td>
<td></td>
<td><strong>$20,000</strong></td>
</tr>
</tbody>
</table>

**Total value of contract**

<table>
<thead>
<tr>
<th>Category</th>
<th>1/1/2019 — 12/31/19</th>
<th>1/1/19 — 6/30/19</th>
<th>7/1/19 — 12/31/19</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cost reimbursement</td>
<td>$94,209</td>
<td>$6,291</td>
<td></td>
</tr>
<tr>
<td>Performance payments</td>
<td>$7,500</td>
<td>$12,500</td>
<td></td>
</tr>
<tr>
<td>Subtotal</td>
<td>$101,709</td>
<td>$18,791</td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$120,500</strong></td>
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</tbody>
</table>
**Item #7: Contract Amendment – Rapid Rehousing Employment Pilot**

**ACTION ITEM – VOTE REQUIRED**

**RECOMMENDATION:** That the Policy Board approve the contract amendment for KRA Corporation, SD Workforce’s current career center operators, for an additional $300,000 of Department of Labor Workforce Innovation Fund (WIF) for the period of performance ending June 30th, 2019.

**BACKGROUND**
In October 2018 SDWP began working with Regional Task Force on the Homeless (RTFH) and the City of San Diego on the Rapid Rehousing Employment Pilot to place individuals experiencing homelessness jobs and career support. The initiative applies an evidenced-based service model for individuals experiences mental illness and other challenging circumstances¹, called the Individualized Placement and Support (IPS) model, as well as connection with SD Workforce’s career centers to support individuals experiencing homelessness that have expressed a desire to work.

**Funding and Performance goals for KRA Corporation: October 25th 2018 – June 30 2019**

<table>
<thead>
<tr>
<th>Funding Source</th>
<th>Amount</th>
<th>Status</th>
<th>Enrollments</th>
<th>Job Placement</th>
</tr>
</thead>
<tbody>
<tr>
<td>US Dept of Labor #1</td>
<td>$650,000</td>
<td>Approved</td>
<td>100</td>
<td>50</td>
</tr>
<tr>
<td>US Dept of Labor #2</td>
<td>$300,000</td>
<td>Pending Vote</td>
<td>100</td>
<td>50</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$950,000</strong></td>
<td></td>
<td><strong>200</strong></td>
<td><strong>100</strong></td>
</tr>
</tbody>
</table>

**Project Performance - Since October 25, 2019**

67 have been enrolled in the IPS supported employment project.

16 participants in the IPS have been placed in jobs since October with average wage at $12.50 an hour. Our goal is to get the average wage to $15.99.

**Notes and looking forward:**

- If approved, this funding would allow the project to expanded throughout the County.

- The Lucky Duck Foundation and the City of San Diego have expressed intentions of funding the project beginning in July 2019 at $450,000.

- 113 participants have been referred from five Rapid Rehousing partners since October 2018 to the career centers (including the 67 referred for IPS).
  - 88 - San Diego Housing Commission (SDHC)
  - 12 - South Bay Community Services (SBCS)
  - 7 - People Assisting the Homeless (PATH)

¹ Wang CC, Sung C, Hiatt E. Effectiveness of supported employment on competitive employment outcomes: a meta-analysis. Los Angeles: Presented at the National Council of Rehabilitation Educators; 2011. Apr,
- We are exploring the Social Impact Partnership to Pay for Results Act (SIPPRA) funding (up to $10M) in partnership with the County and City of San Diego to scale and expand this evidenced based project. Applications are due in May.

- We are actively seeking other funding opportunities to sustain this project. The US DOL grant funding that has supported the first $950,000 of the project ends in June of 2019.
**Item #8: Contracted Program Performance Dashboard**

**INFORMATION ITEM – NO ACTION REQUIRED**

**Purpose:** The following provides a high-level overview of portfolio of programs, funding streams, contractors, and performance year to date by quarter. “Performance” is an indicator of whether the subrecipient and/or program is meeting target outcomes, as well as compliance with other contractual obligations.

- In compliance and on track to meet all metrics
- Slightly below performance standards, minor corrective action needed
- Significantly behind contract goals and/or out of compliance.
- No prior data for this program/contractor

<table>
<thead>
<tr>
<th>Contractor</th>
<th>Program</th>
<th>Funding</th>
<th>Contract Award</th>
<th>Program Performance Fiscal Performance* Far right = Most recent</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Adult Programs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>KRA (South)**</td>
<td>Adult/Dislocated Workers</td>
<td>WIOA</td>
<td>$1,006,648</td>
<td>P F</td>
</tr>
<tr>
<td>[WIOA-July 1, 2018-June 30, 2019, with 3 option years remaining]</td>
<td></td>
<td></td>
<td>$ullet$ $ullet$ $ullet$</td>
<td></td>
</tr>
<tr>
<td>KRA (North)**</td>
<td>Adult/Dislocated Workers</td>
<td>WIOA</td>
<td>$1,300,020</td>
<td>P F</td>
</tr>
<tr>
<td>[WIOA-July 1, 2018-June 30, 2019, with 3 option years remaining]</td>
<td></td>
<td></td>
<td>$ullet$ $ullet$ $ullet$</td>
<td></td>
</tr>
<tr>
<td>KRA (Metro)</td>
<td>Adult/Dislocated Workers</td>
<td>WIOA</td>
<td>$1,976,462</td>
<td>P F</td>
</tr>
<tr>
<td>[WIOA-July 1, 2018-June 30, 2019, with 3 option years remaining]</td>
<td></td>
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<td>$ullet$ $ullet$ $ullet$</td>
<td></td>
</tr>
<tr>
<td>KRA (East)**</td>
<td>Adult/Dislocated Workers</td>
<td>WIOA</td>
<td>$978,092</td>
<td>P F</td>
</tr>
<tr>
<td>[WIOA-July 1, 2018-June 30, 2019, with 3 option years remaining]</td>
<td></td>
<td></td>
<td>$ullet$ $ullet$</td>
<td></td>
</tr>
<tr>
<td>KRA ***</td>
<td>Disability Development Initiative (DEI)</td>
<td>Employment Development Department (EDD)</td>
<td>$112,664</td>
<td>P F</td>
</tr>
<tr>
<td>[October 1, 2018-September 30, 2019, option to extend]</td>
<td></td>
<td></td>
<td>$ullet$ $ullet$</td>
<td></td>
</tr>
<tr>
<td>KRA</td>
<td>Expanded Subsidized Employment (ESE)</td>
<td>County of San Diego</td>
<td>$2,126,000</td>
<td>P F</td>
</tr>
<tr>
<td>[July 1, 2018-June 30, 2019, option to extend]</td>
<td></td>
<td></td>
<td>$ullet$ $ullet$</td>
<td></td>
</tr>
<tr>
<td>KRA</td>
<td>Breaking Barriers San Diego</td>
<td>DOL - WIF</td>
<td>$1,030,646</td>
<td>P F</td>
</tr>
<tr>
<td>[July 1, 2018-September 30, 2019, no option to extend with DOL, possible extension with City partnerships]</td>
<td></td>
<td></td>
<td>$ullet$ $ullet$</td>
<td></td>
</tr>
<tr>
<td>Program</td>
<td>Owner/Grantor</td>
<td>Description</td>
<td>Start/End Date</td>
<td>Option Remaining</td>
</tr>
<tr>
<td>------------------------------------------------------------------------</td>
<td>------------------------------------------------------------------------------</td>
<td>------------------------------------------------------------------------------</td>
<td>----------------</td>
<td>------------------</td>
</tr>
<tr>
<td>KRA</td>
<td>English Language Learner Grant (ELL)</td>
<td>EDD</td>
<td>$44,070</td>
<td></td>
</tr>
<tr>
<td>Second Chance</td>
<td>Reentry Works 2</td>
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</table>

*Each program may be reporting quarter on separate cycle. SDWP funding streams have different performance cycles, most are on Jul-Jun or Dec-Jan, with some on Sept-Oct. Some are only 12- to 18-month pilot programs.

**KRA's 2nd quarter of PY 2018-2019 is below target in South, North, and East counties due to the transition of service provider as of July 1, 2018. KRA will continue to move towards target as participants exit.

***Project was red last quarter because KRA was behind on enrollments. SD Workforce staff is putting them on corrective action and is taken steps to increase enrollments from partners serving individuals with disabilities.

Corrective action policy: SDWP places contractors on corrective action after any single quarter reporting under performance. Corrective action involves documenting immediate targets for improvement, and prescribed, frequent technical assistance sessions from SDWP staff. Generally, SDWP moves to recommend funding reduction if a contractor has seen two or more successive quarters below corrective action targets, without improvement on agreed upon milestones.
Item #9: Connect2Careers 2018 Impact Report and 2019 Plan

INFORMATION ITEM – NO ACTION REQUIRED

Andy Hall will provide an overview of Connect2Careers results in 2018 and goals for 2019.
Item #10: CEO and Staff Update

INFORMATION ITEM – NO ACTION REQUIRED

Peter Callstrom, CEO and staff provide an update on SDWP programs and initiatives.