



Workforce Development Board

Date: Thursday, February 21, 2019
Time: 7:45–9:30 a.m.
Place: Workforce Partnership, 9246 Lightwave Ave. 1st Floor, San Diego, CA

Welcome and Introductions

- Phil Blair (Chair) calls the meeting to order.
- Non-agenda public comment.

AGENDA

7:45 **Special Guest Presentation**
ROC United | Saru Jayaraman

ACTION

8:00 **Item 1:** New Member Nominations | Phil Blair & Peter Callstrom
8:15 **Item 2:** Minutes of the 12/6/18 Meeting | Phil Blair
8:20 **Item 3:** Regional Plan | Brooke Valle
8:30 **Item 4:** FY 2019 Budget Modification | Andy Hall
8:40 **Item 5:** Contract Amendment – C2C Live Well Internship | Andrew Picard
8:50 **Item 6:** Contract Amendment – Workforce Innovation Fund for Rapid
Rehousing Employment Pilot | Andrew Picard

INFO

8:55 **Item 7:** Program Performance Dashboard | Andrew Picard
9:00 **Item 8:** Committees and Working Groups Update

- Audit Committee - Jamie L. Jacobs
- Opportunity Youth Working Group - Omar Passons
- Reentry Services Working Group - David Blake
- Future of Service Delivery Work Group - Annie Taamilo
- Healthcare Workforce Council - K. Lewis and S. Totah
- Tech Workforce Council - Jamie L. Jacobs
- Hospitality Initiative - Althea Salas

9:20 **Item 9:** CEO / Staff Update | Peter Callstrom and Staff
9:30 **Adjournment – Next meeting: April 18, 2019**

PUBLIC COMMENT: Members of the public may address the Board on issues on this agenda (three minutes per subject) and/or other items within the Board's scope. To speak, submit a "Request to Speak" form prior to the meeting. The SDWP will provide accommodations to persons who require assistance. Questions: (619) 228-2900.

Item #1: New Member Nominations – Blair / Callstrom

ACTION ITEM – VOTE REQUIRED

RECOMMENDATION: The WDB approve the following nominees to join the WDB at the unanimous recommendation of the Executive Committee and pending approval of the Policy Board.

Pamela Murray

District Manager,
Banana Republic/Gap Inc.

Bio:

“I have been in retail for over 21 years, recently having spent nearly 15 years with Gap Inc. at Banana Republic. Prior to my time with Gap Inc./BR I was in financial services. I received a BS in finance, real estate and contract law from Cal Poly. I am married and have an amazing 6-year-old son. In my spare time I enjoy cooking, baking and spending time with family and friends.”

Sean Karafin

Vice President of Economic Research,
San Diego Regional Chamber of Commerce

Bio:

Sean Karafin, as the Vice President of Policy and Economic Research for the San Diego Regional Chamber of Commerce, oversees the Chamber’s advocacy and the agendas for the Chamber’s various policy committees and roundtables.

Sean regularly testifies publicly on behalf of the Chamber on issues related to housing, climate action strategies and small business advocacy among others. Through the “Regional Jobs Strategy” initiative, Sean has worked with nearly 70 organizations from across the region to direct the attention of the business and civic community on the issues that matter most for job creation. Subsequent research released following the release of the Regional Jobs Strategy include the “Housing Scorecard” and “Veteran Employment in San Diego” among others.

Since joining the Chamber staff in early 2015 his commentary has appeared in numerous media outlets including KPBS, San Diego Union-Tribune, and Voice of San Diego.

Before joining the Chamber, Sean served in multiple roles at the San Diego County Taxpayers Association including as Interim President and CEO in 2014. At the Taxpayers Association, Sean directed numerous policy and research efforts in the areas of taxation, efficient use of public resources, and good governance.

Prior to entering the non-profit sector, Sean held positions at two economic consulting firms: Applied Development Economics in the San Francisco Bay Area, and BW Research Partnership

in North San Diego County. In these roles, Sean worked with numerous municipalities to make economic and fiscal policy decisions based on comprehensive research and sound analysis.

A San Diego native, he received a bachelor's degree from San Diego State University in Economics and a master's degree in Economics from the University of California at Santa Barbara. Sean resides in the San Diego community of North Park with his wife and young family.

Keith Maddox

Executive Secretary Treasurer,
San Diego and Imperial Counties Regional Labor Council (AFL-CIO affiliate)

Bio:

Keith Maddox is a native Southerner, growing up in Alabama. He has spent his life fighting for the rights of workers across the US. He followed in the footsteps of his father and grandfather by becoming a third-generation member of the Machinist Union (IAM). He joined the IAM in 1979 while working at the Miller Brewery in Albany, Georgia.

Keith retired from the National AFL-CIO in June 2017 as the Director of Affiliate and Federation Outreach. He has served in a number of positions while at the AFL-CIO, including National Field Director. These positions included oversight and program coordination of the AFL-CIO's State Federations, along with the 500 Local Labor Councils.

Keith was elected Executive Secretary Treasurer of the San Diego and Imperial Counties Labor Council in June 2018, after serving as the Trustee from May 2017-June 2018. In this capacity, he runs the day to day operations of an organization with 135 Affiliated Unions representing over 200,000 working families in San Diego and Imperial Counties.

Over the past 31 years, Keith has also worked on the staff of 4 National Unions—SEIU-Southern Regional Director; Teamsters-National Organizer; IAM-District Organizer; and the AFL-CIO Industrial Union Department-Regional Organizing Coordinator.

Keith currently serves as the Chief Officer & chairs the 35 – member Executive Board of the Labor Council. He serves on the Board of Directors at the United Way of San Diego, and at LEAD San Diego. He also serves as a member of the Inclusionary Housing sub-committee, chaired by San Diego Council President Georgette Gomez.

Item #2: Minutes of the December 6, 2018 WDB Meeting

Members Present

Phil Blair, Chair
Kevin Alvin
Andy Berg
Erik Caldwell
Sunita Cooke

Dennis DuBard
Ed Hidalgo
Jamie Latiano Jacobs
Tom Lemmon
Ky Lewis

Omar Passons
Althea Salas
Nancy Smith Taylor
Mark Starr
Annie Taamilo

Members Absent

David Blake
Mary Burton
Shandon Harbour
Matt Kriz

Nick Macchione
Sandra Shuda
Sammy Totah
Carmencita Trapese

Carlos Turner Cortez
Rick Vaccari
Mike Zucchet

All reports, memoranda and letters contained in the agenda or distributed at the meeting shall by this reference become part of the original minutes.

The meeting was called to order by P. Blair, at 8:04 a.m. with a quorum.

Non-Agenda Public Comment

None.

Information Items

1-12/06/2018 - Item 1

CEO and Chair Update

Phil Blair introduced two nominees to join the WDB: Ricky Shabazz and Barb Krol. Peter Callstrom, CEO, provided an update, highlighting the Workforce Frontiers Symposium and release of the annual report.

2-12/06/2018- Item 2

Regional and Local Planning Process Update

Brooke Valle, VP of Strategy, described the regional planning process in the Southern Border Region (SBR). B. Valle discussed how the themes of job quality, 2-generation solutions, outcomes-based funding, inclusive business growth and population-specific interventions (discussed at the Frontiers Symposium) will be incorporated into the regional plan, which will undergo a public comment period with a final version presented to the WDB at the February 21, 2019 meeting.

3-12/06/2018- Item 3

Board Membership Update

P. Callstrom shared that Nick Macchione, Director of the County HHSA, has resigned from the WDB and that Omar Passons will fill his seat representing San Diego County HHSA. P. Callstrom thanked Nick Macchione for his invaluable service.

Action Items

4-12/06/2018- Item 4

New Member Nominations

WDB approves and recommends the Policy Board approve the nominees Ricky Shabazz and Barb Krol to join the WDB.

Moved (J. Latiano Jacobs), Seconded (O. Passons), Carried unanimously

5-12/06/2018- Item 5

Minutes of the October 18, 2018 WDB Meeting

WDB approves the meeting minutes.

*Moved (D. DuBard), Seconded (K. Alvin), Carried unanimously
Abstentions: J. Latiano Jacobs, P. Blair*

6-12/06/2018- Item 6

Metro Career Center Lease Extension Approval

Andrew Picard, VP of Operations, reviewed the lease terms, noting an overall estimated savings of \$100,000 over the course of the lease. A. Picard also highlighted the inclusion of flexible exit terms in the event of a funding reduction, as well as approximately \$340,000 of tenant improvements. The WDB briefly discussed the potential for future co-location with the County Live Well Centers.

WDB approves and recommends that the Policy Board approve the lease extension.

Moved (K. Lewis), Seconded (A. Berg), Carried unanimously

7-12/06/2018 - Item 7

Income Sharing Agreement (ISA) Initiative

Andy Hall, COO, presented on ISAs, explaining the model and its potential as a new source of revenue for financing career training. WDB members and staff discussed the potential for expanding the model.

The WDB approves the recommendation to explore ISAs as an additional option for financing training for SDWP customers.

Moved (A. Berg), Seconded (D. DuBard), Carried unanimously

Information Items

8-12/06/2018 - Item 8

New Brand

Laura Kohn, Desiree Roughton and Wilda Wong presented on the organization's brand identity and its importance in promoting the organization's work. W. Wong presented on our rationale and process to redesign our logo. The new logo was then presented to the WDB.

9-12/06/2018- Item 9

Committees, Working Groups, and Board Initiatives

WDB working group leads and staff provided updates. A. Picard presented on the formation of a new working group to consult on the upcoming procurement of WIOA Youth services.

10-12/06/2018- Item 10

Program Performance Dashboard

A. Hall reviewed the program performance dashboard.

Adjournment

The meeting was adjourned at 9:28 am.

Item #3: Regional Plan Approval – Brooke Valle

ACTION ITEM – VOTE REQUIRED

RECOMMENDATION: The WDB approve the regional and local plans, as required by the state, for submission to the California State Workforce Board.

A.) Background

The California Workforce Development Board has divided the state of California into fourteen regional planning units and requires each of these units to maintain a regional and local plan which outlines their approach to serving business and job seekers. San Diego is part of the Southern Border Region (SBR) planning unit which is comprised of Imperial and San Diego county workforce development boards, along with a range of partners including the community college system, adult education, economic development and the business community.

B.) Process

Regional and local plans are required to be updated periodically and must be approved by the local workforce boards. October 2018 marked the beginning of the latest refresh cycle and the revised plan is due to the state board in March 2019. Plan refresh is based on set of state requirements and input was collected through a series of discussions with strategic partners and public meetings. A draft of the plans refresh was also made available to the public for a 30-day comment period.

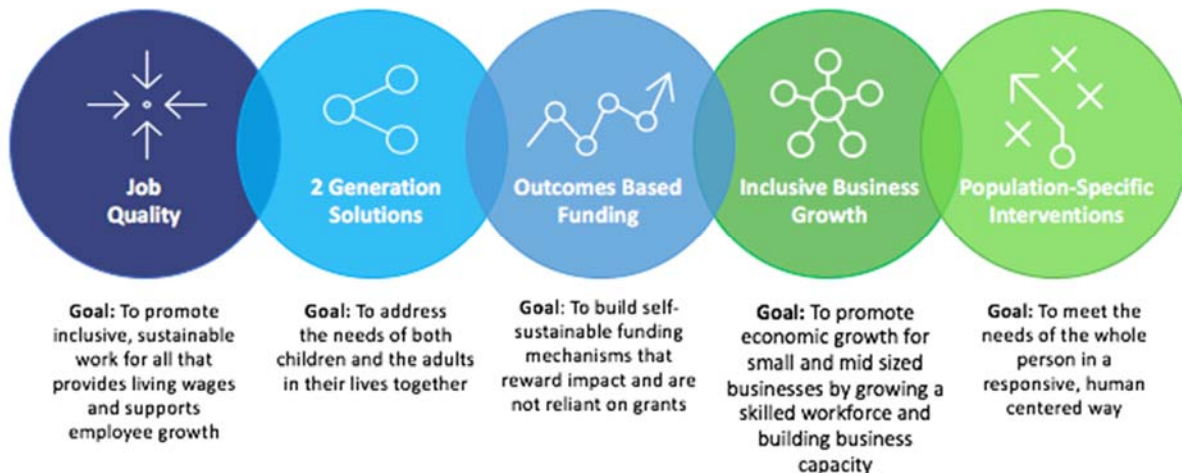
C.) Plan Summary

There are two separate plan documents, one for the regional and one for the local plan. Each document includes three main components:

- our five strategic pillars
- our priority sectors
- an overview of ongoing or planned population-specific work in our region

Strategic Pillars

San Diego and Imperial Counties have a shared vision for our work which is to foster economic mobility for our citizens and vibrant growth for our businesses. To achieve this, we established five pillars which will cut across all of our work, regardless of the population served, program launched, or partnerships established. Specifically, these include:



Priority Sector Refresh

While our work is driven philosophically by our five focus areas, our efforts are tactically focused on supporting the greatest employment needs in the region. This requires regularly refreshing our priority sectors and priority occupations based on changes in economic conditions and labor market data. The SBR research team identified the current priority occupations for each county—occupations that have high and growing numbers of jobs and pay at least a self-sufficient wage at the entry level. While these priority jobs can be found throughout the economy, they are highly concentrated in four priority sectors that are shared between the two counties in our region. These sectors include **Education & Human Development, Health Care, Public Administration, and Energy, Construction & Utilities.**

In addition to our four regional priority sectors, the SBR research team also identified three local priority sectors that recognize the unique economic drivers of each local area. In San Diego County these sectors are **Advanced Manufacturing, Life Sciences R&D, and ICT & Digital Media.** In Imperial County, these sectors are **Retail, Leisure & Hospitality, Agriculture, and Advanced Transportation & Logistics.**

We will develop a set of research collateral to be used by career centers, partner organization and educators to raise awareness in the community about the opportunities available in the regional labor market. The sector lens will also be particularly useful when engaging groups of businesses and will inform business services strategies.

Population Specific Work

The **regional plan refresh** is primarily reentry-focused to capture work that will be done under the Prison to Employment (P2E) initiative. While San Diego has been operating successful justice-involved strategies under our nationally recognized “Reentry Works” model, the P2E

funding will allow this work to be expanded to serve more of the justice-involved population. Under this plan we are focused on:

- Maximizing reentry investments by co-funding with partners
- Providing evidence-based service delivery .
- Facilitating integration and co-enrollment between AJCC and WIOA providers
- Expanding flexible, population-specific earn and learn models that lead to quality jobs
- Implementing outcomes based contracting models

The regional plan also captures the importance of leveraging the multi-craft core curriculum for pre-apprenticeship to help connect workers with high quality jobs in the trades.

The **local plan refresh** focuses on stronger partnerships to serve non-custodial parents, English language learners, refugees, and immigrants through programs such as CalFresh and Competitive Integrated Employment (CIE). This includes:

- Collaboration with Department of Child Support Service for co-enrollment of clients and provision of wrap around services
- Continuation of the Work Well Committee which focuses on employment strategies, business management, data collection and outcome strategies
- Provision of culturally and linguistically accessible, community-based navigators who can serve as a “bridge” between the clients that walk in their doors – immigrants with limited English proficiency – and the resource available through the Career Centers
- Opportunities to build off the [Strategic Plan for Immigrant and Refugee Integration](#) launched in February by [Welcoming San Diego and the Mayor’s office](#)
- Expanding the application of the evidence-based Individual Placement and Support (IPS) model to help those living with disabilities achieve steady, meaningful employment in mainstream competitive jobs, either part-time or full-time

Full Plan

To view the full plans, please see the following:

- [Regional Plan](#)
- [Local Plan](#)

Item #4: FY 2019 Budget Modification Approval – Andy Hall

ACTION ITEM – VOTE REQUIRED

RECOMMENDATION: The WDB approve the FY19 revised budget.

FY19 REVENUE

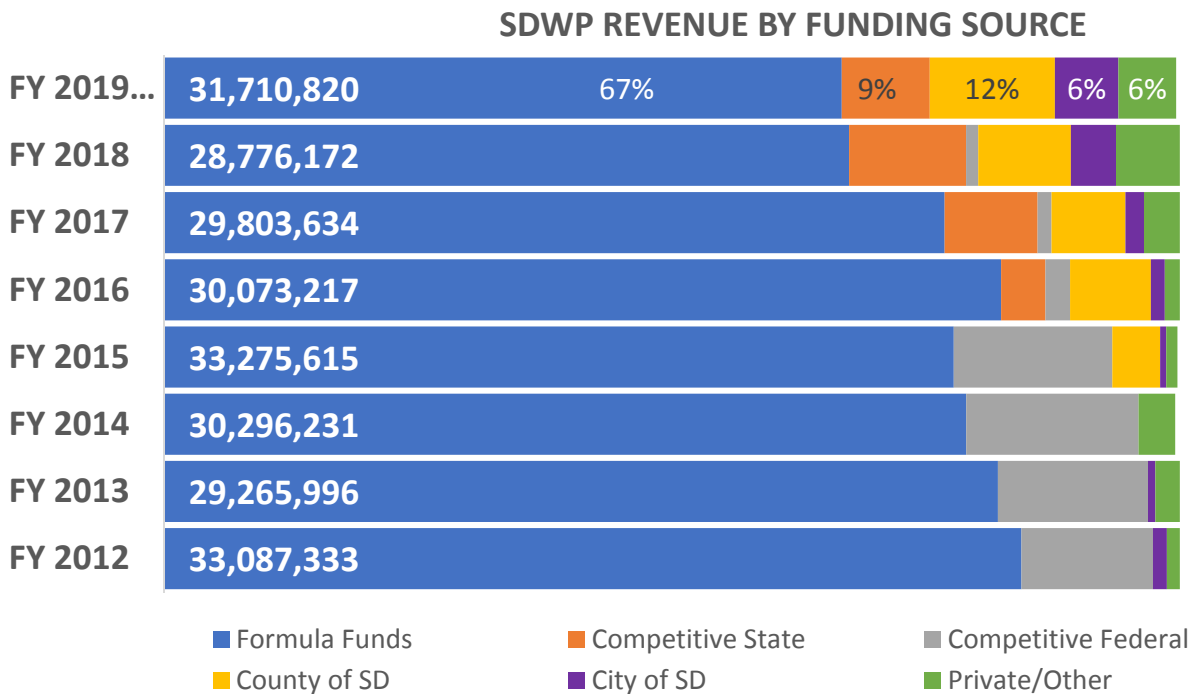
Revenue is planned at \$31.7M, 7.2% (\$2.1M) higher than the \$29.5M FY19 preliminary budget approved by the BOD and Policy Board June 14, 2018.

Figure 1: FY 2019 June Prelim Budget vs. February Modification

(Thousands)	FY19 Feb Mod	FY19 Jun	Difference	% Difference
WIOA Formula Funds*	21,171	19,897	1,274	6.4%
Public Grants	8,929	8,262	667	8.1%
Private Grants	1,610	1,417	193	13.6%
Total	31,710	29,576	2,134	7.2%

*Workforce Innovation & Opportunity Act (WIOA) formula funds include Adult, Dislocated Worker, Youth, and Rapid Response federal job training funds SDWP receives each year because we serve as the local WDB for San Diego County.

Figure 2: Eight Year Revenue Source History



FY19 EXPENSES

SDWP categorizes expenses in three categories:

Central Operations: Includes executive, operations, procurement, compliance, accounting, finance, facilities, information services, and admin support. An 8.5% (\$0.19M) increase in spending is budgeted, consistent with SD Workforce’s federally approved indirect cost rate.

Direct Program Support: SDWP staff and other related expenses that directly support specific grant programs and/or functions, including the Adult Programs Team, Youth Programs Team, program-specific compliance, businesses Services team, event planning and communications, and IT support directly related to a given program.

Programs & Contracts: Services provided to program participants through contracted providers, including training funds and supportive services, direct service staff (the America’s Job Centers of CA, WIOA Youth Contracts, etc.).

Figure 3: FY 19 Planned Expense Categories

(Thousands)	FY19 Feb Mod	FY19 Jun	Difference	% Difference
Central Operations	2,484	2,290	194	8.5%
Direct Program Support	6,467	5,843	624	10.7%
Programs & Contracts	22,759	21,443	1,316	6.1%
Total	31,710	29,576	2,134	7.2%

NOTES & LOOKING AHEAD

- Beginning next FY (July 2019) SD Workforce expects to realize **\$300,000** in savings from corporate HQ move. These savings will be found in central operations and can be reinvested in org-wide infrastructure and/or reinvested in programs. No notable cost savings realized in this budget modification.
- Compared to the budget passed in June 2018, this budget modification allocates an additional **\$875,000** for training dollars directly for on-the-job and classroom training for participants. This brings the FY19 total training budget to **\$4.1M**, compared to **\$3.1M** in FY18.
- This budget does not account for grants in process or a **\$500,000** private grant secured from an individual donor. To date, we have raised **\$1.7M** of private funds toward our \$5M goal for the Income Share Agreement (ISA) fund
- Audited financial statements and 990 Tax Return for FY 2018 will be brought forward by the audit committee at the **June 2019** board meeting.

Item #5: Contract Amendment – C2C Live Well Internship Program

ACTION ITEM – VOTE REQUIRED

RECOMMENDATION: Approve the contract for Access, Inc. to provide case management services for 75 youth in the CONNECT2Careers (C2C) Live Well Internship program in southeastern San Diego for a total of \$120,500.

BACKGROUND

Existing County Internship Program

Since summer 2016, the San Diego Workforce Partnership (SDWP) has provided recruitment assistance for the County of San Diego’s summer internship program but had not been funded at a level to allow for case management, work-readiness training or wraparound services for internship program participants.

C2C Live Well Internship Program — Southeastern San Diego

In fall 2018, SDWP was approached by the County of San Diego’s Health & Human Services Agency to design a program that expands the County’s existing summer internship program with a focus on creating a local talent pipeline for the County’s upcoming Southeastern San Diego Live Well Center. This program is known as the “C2C Live Well Internship Program.”

In January 2019, the County of San Diego modified its agreement with SDWP for C2C that included an additional \$280,002 for calendar year 2019 (CY19), \$250,000 of which is allocated for the operation of this program. The program will provide 75 youth with paid training during the months of May and June 2019, followed by 50 paid internships within the County departments during the months of July and August 2019.

Request for Bids for Case Management Services

SDWP released a Request for Bids (RFB) for case management services for youth in the program for CY19. Access, Inc. was awarded the contract for case management services for \$100,500 on a cost-reimbursement basis. Work readiness training for the youth will be provided directly by SDWP.

Performance Payments

In addition to the reimbursement of costs directly related to program delivery, SDWP seeks to inspire new approaches for case management services by assigning unrestricted performance payments upon the successful attainment of program goals. If the provider successfully attains all program goals, the total expenditure to the subrecipient for CY19 would be \$120,500.

The following performance payments are proposed:

Metric	Payment	Max Units	Line Total
Training completion, per youth	\$100	75	\$7,500
Internship completion, per youth	\$250	50	\$12,500
		Total possible	\$20,000

Total value of contract

Category	CY19 (1/1/2019 — 12/31/19)	
	FY19 (1/1/19 — 6/30/19)	FY20 (7/1/19—12/31/19)
Cost reimbursement	\$94,209	\$6,291
Performance payments	\$7,500	\$12,500
Subtotal	\$101,709	\$18,791
Total	\$120,500	

Item #6: Contract Amendment – Workforce Innovation Fund for Rapid Rehousing Employment Pilot

ACTION ITEM – VOTE REQUIRED

RECOMMENDATION: That the WDB approve the contract amendment for KRA Corporation for an additional \$300,000 of WIF funding in the period of performance ending June 30th, 2019.

BACKGROUND

In 2014, SDWP was awarded a DOL Workforce Innovation Fund (WIF) grant in the amount of \$6,000,000 over five years. The funds are designed to test, evaluate and scale innovative workforce program models. SDWP partnered with the County of San Diego Health and Human Services Agency and Behavioral Health Services, and the Department of Rehabilitation on a program design to test the Individual Placement and Support (IPS) Model for serving Temporary Assistance for Needy Families (TANF) and other low-income individuals impacted by disabilities.

This year SDWP is working with Regional Task Force on the Homeless (RTFH) and the City of San Diego on the Rapid Rehousing Employment Pilot the enrollment goal for the program is an additional at minimum 100 participants who are experiencing homelessness. The Homeless Rapid Employment Initiative is a unique blend of services that use innovation and collaboration to serve San Diego's homeless individuals. By combining City funded services with SDWP's WIF program and activating the IPS model and strong community partnerships, this initiative is designed to tackle homelessness on a grander scale. With over 30 years of data, IPS—now adapted to serve those experiencing homelessness in the region—will push participants one step closer to self-sufficiency and economic mobility.

PERFORMANCE

Due to the high demand for program services, and serving a higher number of participants, the funding recommendation is for an additional \$300,000 of WIF funding allocated to KRA Corporation for the period of performance ending June 30th, 2019. The funds will be used to provide supportive services to the participants, training and certification for staff on the IPS model, and additional staff to assist participants with the multiple and compounded barriers that have led to homelessness.

Since October, we have had 98 referrals from five partners, including the San Diego Housing Commission (SDHC), South Bay Community Services, People Assisting the Homeless (PATH), Home Start, Father Joe's Villages and new partner Young Women's Christian Association (YWCA) of San Diego County.

Item #7: Committees and Working Groups Update – WDB Members

INFORMATION ITEM – NO ACTION REQUIRED

An overview of WDB committees, working groups, councils and other board led initiatives.

Committees

Executive Committee: Chair: Phil Blair

Members: Omar Passons, Jamie Latiano Jacobs, Annie Taamilo, Ky Lewis

Staff Lead: Peter Callstrom (CEO)

Purpose: membership, board engagement, board meeting planning, and overall responsibility for the strategic direction of board and staff engagement.

Last Meeting: January 24, 2019

Next Meeting: April 5, 2019

Audit Committee: Chair: Jamie Latiano Jacobs

Members: Ed Hidalgo, Rick Vaccari, Tracy Sandoval, SD County CFO, Rolando Charvel, CFO City of San Diego

Staff Lead: Chris Burlaka

Purpose: to assist the WDB in fulfilling its oversight responsibilities for the accounting and financial reporting process, internal controls, the audit process, and SDWP's governance structure.

Last Meeting: December 3, 2018

Next Meeting: March 13, 2019

Working Groups

Future of Service Delivery: Chair: Annie Taamilo

Members: Carlos Turner Cortez, Kevin Alvin, Ky Lewis, Mark Starr, Matt Kriz, Nancy Smith-Taylor, Rick Vaccari, Sammy Totah

Staff Lead: Andy Hall

Purpose: review of our service delivery. Make recommendations on strategic priorities and investments to help shape and innovate our service delivery system.

Last meeting: November 29, 2018

Next Meeting: February 26, 2019

Reentry Services: Chair: David Blake

Members: Carlos Turner Cortez, Kevin Alvin, Omar Passons, Ruth Salcido, Shandon Harbour, Tom Lemmon

Staff Lead: Andrew Picard

Purpose: to improve and expand SDWP's strategy to grow justice-involved career centers.

Last meeting: January 29, 2019

Next Meeting: TBD

Opportunity Youth: Chair: Omar Passons

Members: Althea Salas, Carmencita Trapese, Ed Hidalgo, Kevin Alvin, Mark Starr, Mary Burton, Shandon Harbour, Sunita Cooke, Tom Lemmon

Community members: Tracy Fuerte, Laurie Coskey

Staff Lead: Laura Kohn

Purpose: to identify opportunities for board members to advise and support SDWP's wide-ranging programs, services and leadership around opportunity youth.

Last meeting: January 23, 2019

Next Meeting: TBD

Work group action alert #1: Formation of small WIOA Youth Procurement Working Group:

SDWP is targeting to launch the RFP for the WIOA Youth funding in May-June. Workgroup will discuss the RFP framework and design and presenting a recommended approach to the WDB.

Staff Lead: Andrew Picard

Industry Councils & Initiatives

Healthcare Workforce Council: *Ky Lewis and Sam Totah, Co-Chairs*

Staff Lead: Scott Marchand

Purpose: to validate labor market data with employer input; identify trends impacting large and small entities within the health care sector; explore innovative approaches to support the attraction, training, and retention of talent; and guide investment of funding in the sector.

Last meeting: January 28, 2019

Next meeting: May 2019

Tech Workforce Council: Jamie Latiano Jacobs and Kurling Robinson

Staff Lead: Scott Marchand & Shannon Tuhn

Purpose: to create a plan to increase the pipeline of qualified candidates and to upskill incumbent workers for in-demand technology jobs in San Diego and Imperial Counties.

Last meeting: November 2, 2018

Next meeting: February 22, 2019

Hospitality Initiative: Chair: Althea Salas

Staff Lead: Scott Marchand & Shannon Tuhn

Purpose: brainstorming ways SDWP can help fill entry-level jobs in collaboration with the hospitality industry's hiring and training needs.

Item #8: Contracted Program Performance Dashboard – Andrew Picard

INFORMATION ITEM – NO ACTION REQUIRED

Purpose: The following executive snapshot provides a high-level overview of portfolio of programs, funding streams, contractors, and performance year to date by quarter. “Performance” is an indicator of whether the subrecipient and/or program is meeting target outcomes, as well as compliance with other contractual obligations.

- In compliance and on track to meet all metrics
- Slightly below performance standards, minor corrective action needed
- Significantly behind contract goals and/or out of compliance.
- No prior data for this program/contractor

Contractor	Program	Funding	Contract Award	Program Performance Fiscal Performance* Far right = Most recent
Adult Programs				
KRA (South)** [WIOA-July 1, 2018-June 30, 2019, with 3 option years remaining]	Adult/Dislocated Workers	WIOA	\$1,006,648	P ●●●● F ●●●●
KRA (North)** [WIOA-July 1, 2018-June 30, 2019, with 3 option years remaining]	Adult/Dislocated Workers	WIOA	\$1,300,020	P ●●●● F ●●●●
KRA (Metro) [WIOA-July 1, 2018-June 30, 2019, with 3 option years remaining]	Adult/Dislocated Workers	WIOA	\$1,976,462	P ●●●● F ●●●●
KRA (East)** [WIOA-July 1, 2018-June 30, 2019, with 3 option years remaining]	Adult/Dislocated Workers	WIOA	\$978,092	P ●●●● F ●●●●
KRA [October 1, 2018-September 30, 2019, option to extend]	Disability Development Initiative (DEI)	Employment Development Department (EDD)	\$112,664	P ●●●● F ●●●●
KRA [July 1, 2018-June 30, 2019, option to extend]	Expanded Subsidized Employment (ESE)	County of San Diego	\$2,126,000	P ●●●● F ●●●●
KRA [July 1, 2018-September 30, 2019, no option to extend with DOL, possible extension with City partnerships]	Breaking Barriers San Diego	DOL - WIF	\$1,030,646	P ●●●● F ●●●●

KRA [July 1, 2018-December 31, 2018, with no option years remaining]	English Language Learner Grant (ELL)	EDD	\$44,070	P F	●●●● ●●●●
Second Chance [October 1, 2017-December 30, 2018, no option to extend]	Reentry Works 2	DOL	\$63,000	P F	●●●● ●●●●
Second Chance [July 1, 2018-June 30, 2019, no option to extend]	Reentry Works @ East Mesa	WIOA & San Diego Sheriff's	\$300,000	P F	●●●● ●●●●
International Rescue Committee [July 1, 2018-December 31, 2018, with no option years remaining]	English Language Learner Grant (ELL)	EDD	\$84,338	P F	●●●● ●●●●
Corporation for Supportive Housing [July 1, 2018-June 30, 2019, option to extend]	Supported Employment Technical Consultant	County of San Diego	\$200,000	P F	●●●● ●●●●
CalFresh Employment and Training Providers [July 1, 2018-June 30, 2019, option to extend]	CalFresh Employment and Training	County of San Diego	\$400,000	P F	●●●● ●●●●
Youth Programs					
Able Disabled Advocacy [July 1, 2018-June 30, 2019, with 2 option years remaining]	(Metro) Out of School Youth (OSY)	WIOA	\$473,258	P F	●●●● ●●●●
Access, Inc. [July 1, 2018-June 30, 2019, with 2 option years remaining]	(Metro) OSY	WIOA	\$437,516	P F	●●●● ●●●●
	(East) OSY	WIOA	\$435,775	P F	●●●● ●●●●
	(North) OSY	WIOA	\$437,227	P F	●●●● ●●●●
	(South) OSY	WIOA	\$707,366	P F	●●●● ●●●●
	(County-Wide) Foster Youth SPA	WIOA	\$513,043	P F	●●●● ●●●●
Interfaith Community Services [[July 1, 2018-June 30, 2019, with 2 option years remaining]	(North) OSY	WIOA	\$386,882	P F	●●●● ●●●●
International Rescue Committee	(East) OSY	WIOA	\$218,382	P F	●●●● ●●●●

[July 1, 2018-June 30, 2019, with 2 option years remaining]					
San Diego Continuing Education [July 1, 2018-June 30, 2019, with 2 option years remaining]	(Metro) OSY	WIOA	\$375,045	P F	●●●● ●●●●
Second Chance [July 1, 2018-June 30, 2019, with 2 option years remaining]	(Metro) OSY [Pay for Performance Pilot Project]	WIOA	\$413,020	P F	●●●● ●●●●
South Bay Community Services [July 1, 2018-June 30, 2019, with 3 option years remaining]	(County-Wide) Foster Youth ILS	WIOA	\$463,356	P F	●●●● ●●●●
YMCA [July 1, 2018-June 30, 2019, with 2 option years remaining]	(North) OSY	WIOA	\$363,969	P F	●●●● ●●●●

*Each program may be reporting quarter on separate cycle. SDWP funding streams have different performance cycles, most are on Jul-Jun or Dec-Jan, with some on Sept-Oct. Some are only 12- to 18-month pilot programs.

**KRA's 2nd quarter of PY 2018-2019 is below target in South, North, and East counties due to the transition of service provider as of July 1, 2018. KRA will continue to move towards target as participants exit.

Corrective action policy: SDWP places contractors on corrective action after any single quarter reporting under performance. Corrective action involves documenting immediate targets for improvement, and prescribed, frequent technical assistance sessions from SDWP staff. Generally, SDWP moves to recommend funding reduction if a contractor has seen two or more successive quarters below corrective action targets, without improvement on agreed upon milestones.

Item #9: CEO and Staff Update

INFORMATION ITEM – NO ACTION REQUIRED

Peter Callstrom, CEO and staff provide an update on SDWP programs and initiatives.

Abbreviations and Acronyms

ADA – Americans with Disabilities Act
AJCC – America’s Job Centers of California
CWDB – California Workforce Development Board
EDC – Economic Development Council or Corporation
EDD – Economic Development Department
ETPL – Eligible Training Provider List
ICT – Information Communication Technology
ISA – Income Share Agreement
RPU – Regional Planning Unit
SBR – Southern Border Region
WDB – Workforce Development Board
WIOA – Workforce Innovation and Opportunity Act